



Städtler + Beck GmbH • Alter Postweg 1 • D-67346 Speyer

to our business partners

August 2nd, 2021

Price adjustment as of September 1st, 2021

Dear Ladies and Gentlemen,

while the situation is easing in the pandemic, it couldn't be more contradicting the delivery and price situation on the raw materials market. The only trend that is currently noticeable is rising prices and longer delivery times. This trend does not only affect one industry, but runs more or less through all of our branches of industry.

In the last few months, with our business partners, alternative sources of supply and an optimized procurement system, we have largely been able to ward off delivery failures, extended delivery times and, above all, price increases.

Despite all the measures we have taken, the turbulent market situation forces us to adjust our prices with effect from **September 1st, 2021**.

We refrain from general price adjustments for our products. Our product groups are affected to different degrees by the current situation.

An adjustment will only be made in the respective product groups concerned.
The price adjustment amounts to **+ 2%** to **+ 4.5%** (e.g. pipe caps with aluminum washers).

Completely excluded from a price adjustment are **sewer shut-off bags, sewer test bags, rehabilitation packers, our services and many accessories**.

If you have any questions, please do not hesitate to contact our sales staff.

We thank you in advance for your understanding and look forward to continuing to guarantee you optimal care in this way and assure you of further good and cooperative cooperation.

Kind regards

ppa. Dennis Wolff
Business Manager